

# SUPPLIER RELATIONSHIP MANAGEMENT (SRM)

## INTRODUCTION

SAP Supplier Relationship Management (SAP SRM) provides you with innovative methods to coordinate your business processes with your key suppliers and make them more effective. It provides strategic value through sustainable cost savings, contract compliance, and quick time-to-value.

Companies, by focusing on procurement operations as profit centers, forward-looking companies are strengthening supplier relationships and making procurement a more strategic partner in the organization. **SAP SRM** enables you to optimize your procurement strategy, to work more effectively with your supplier pool, and thus to gain long-term benefits from all your supplier relationships. The **SAP Supplier Relationship Management (SAP SRM)** application automates, simplifies, and accelerates procure-to-pay processes for goods and services. With **SAP SRM** you can examine and forecast purchasing behavior, shorten procurement cycles, and work with your partners in real time. This allows you to develop long-term relationships with all those suppliers that have proven themselves to be reliable partners. The efficient processes in **SAP SRM** enable you to cut down your procurement expenses and to work more intensively with more suppliers than ever before.

After completion of this course, certificate proves that the candidate has a good overall understanding within this consultant profile of the SRM solution, and can apply this knowledge practically in projects under guidance of an experienced consultant. This certificate is the ideal -although not mandatory- prerequisite for the qualification to SRM Application Professional.

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SAP Training, SAP Training Toronto, SAP Training Mississauga

### Course Contents

Competency	Topic
Build, implement, configure, model, and troubleshoot solutions	SRM implementation scenarios and ERP integration
	(whole) SRM landscape concept
	Business value of SAP SRM
	Self Service Procurement - Processes
	Service Procurement - Processes
	Plan Driven Procurement - Processes
	Sourcing
	Bidding Engine and Auctioning
	Supplier Self Services
	SAP E-Sourcing, SAP CLM and Spend Analytics Basics
	SRM Catalog Concept plus MDM catalog and CCM basics
	SRM Server Contract Management
	Articulate, explain, describe, and outline solutions
Organizational structure and user management	
Workflow implementation and features	
Master data synchronization	
Connecting OCI catalogs	
Scenario determination	
Possibilities of sourcing transactions and how to configure	
Bidding with weighting	
Monitoring of documents	
Accounting and ERP integration	
Processes in Self-Service, Plan-Driven and Service Procurement	
BADI concepts	
MDM catalog landscape, repositories and technology	
Upload of different files and mapping in MDM Import Manager	
Manage Data in MDM Data Manager and utilize Workflow	
MDM Web UI configuration and OCI interface	